



**To:** Darin Crawford  
Assistant Superintendent for Support Services

**From:** James Briscoe  
Director of Procurement Services

**Date:** July 17, 2023

**Re:** Materials Handling Equipment and Repair Service  
Annual Contract #23-08-6710R-RFP

The following proposals were received and opened at 10:00 a.m., Thursday, July 13, 2023, as advertised and specified in documents concerning **Annual Contract #23-08-6710R-RFP Materials Handling Equipment and Repair Service**. The proposals received and the final evaluation summary is located on pages 2 -4.

Recommendation is based on user department's evaluation of overall best value to the District.

**Recommendation:** Crown Equipment Corporation  
Equipment Depot Texas, Inc  
Global Industrial (Global Equipment Co., Inc.)  
Miner Material Handling

**Funding:** Multiple Funds

**Estimated Expenditure:** \$275,000.00

**Contract Term:** September 1, 2023 - August 31, 2024

**Renewal:** 4 years

mm

**Line 1 Materials Handling Equipment (forklifts, pallet jacks, scissor lifts, similar related items)**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
<u>Crown Equipment Corporation</u>	1	Percent Discount	<u>0.0%</u>	Sourcewell Discount
<u>Equipment Depot Texas, Inc</u>	1	Percent Discount	<u>25.0%</u>	
<u>Global Industrial (Global Equipment Co., Inc.)</u>	1	Percent Discount	<u>10.0%</u>	
<u>Miner Material Handling</u>	1	Percent Discount	<u>0.0%</u>	listed.

**Line 2 Hourly Labor Rate for Regular Time On-site Repair**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Miner Material Handling</u>	1	Hour	<u>\$150.00</u>	2.0 Hour Minimum (Example: 1.0 Hour Labor + 1.0 Hour Travel = 2.0 Hours Total)
<u>Equipment Depot Texas, Inc</u>	1	Hour	<u>\$169.00</u>	All Brands of Forklift equipment
<u>Crown Equipment Corporation</u>	1	Hour	<u>\$191.00</u>	Crown services all make/models in gas, electric & diesel configurations.

**Line 3 Hourly Labor Rate for Overtime On-site Repair**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Miner Material Handling</u>	1	Hour	<u>\$225.00</u>	4.0 Hours Minimum at Time-and-a-half (\$225 x 4.0 Hours = \$900). Overtime is only valid on service calls after normal business hours, Monday-Friday, 5pm - 7am. Closed all major holidays.
<u>Equipment Depot Texas, Inc</u>	1	Hour	<u>\$253.50</u>	
<u>Crown Equipment Corporation</u>	1	Hour	<u>\$286.50</u>	

**Line 4 Travel Rate (cost per hour)**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Equipment Depot Texas, Inc</u>	1	Hour	<u>\$95.00</u>	
<u>Miner Material Handling</u>	1	Hour	<u>\$150.00</u>	
<u>Crown Equipment Corporation</u>	1	Hour	<u>\$191.00</u>	

**Line 5 Percentage Discount for repair parts for Materials Handling Equipment**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Percent Off</u>	<u>SUPPLIER NOTES</u>
<u>Crown Equipment Corporation</u>	1	Percent Discount	<u>0.0%</u>	
<u>Equipment Depot Texas, Inc</u>	1	Percent Discount	<u>10.0%</u>	
<u>Global Industrial (Global Equipment Co., Inc.)</u>	1	Percent Discount	<u>10.0%</u>	List PRICE
<u>Miner Material Handling</u>	1	Percent Discount	<u>0.0%</u>	

**Line 6 Preventative Maintenance Agreement Option**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Miner Material Handling</u>	1	EA	\$39.00	Berry Center:Forklift, Yale ERC040VAN36TE084 - Quarterly PM PRICE: \$69Forklift, TCM FCB20A4 - Quarterly PM PRICE: \$69Cart Caddy, DJ Products - Shorty Serial # 313674 - Quarterly PM PRICE: \$39Cart Caddy, DJ Products - Shorty Serial # 311821 - Quarterly PM PRICE: \$39Maintenance DepartmentForklift, Mitsubishi FG-25N - Quarterly PM PRICE: \$125Forklift, Kalmar P50-BXPS - Quarterly PM PRICE: \$125Operations DepartmentEletric Pallet Jack, Clark EWP4 - Quarterly PM PRICE: \$39Forklift, Doosan 2.50E-04 (invalid model number) - Quarterly PM PRICE: \$125Windfern Annex Distribution CenterPallet Jack, RAYMOND 8210 - Quarterly PM PRICE: \$39Pallet Jack, RAYMOND 102T - Quarterly PM PRICE: \$39Pallet Jack, CROWN 40GPW - Quarterly PM PRICE: \$39Pallet Jack, CROWN WP3035-45 - Quarterly PM PRICE: \$39Forklift, CROWN 55FCQUAD (invalid model number) - Quarterly PM PRICE: \$69Forklift, YALE ERCO50 - Quarterly PM PRICE: \$69Forklift, DOOSAN 25S-7 (incomplete model number) - Quarterly PM PRICE: \$99RT Pallet Jack, CROWN 4020-45 - Quarterly PM PRICE: \$39ST Stacker, CROWN SX3000-40 - Quarterly PM PRICE: \$39Electric Forklift, DOOSAN BC-255-7 - Quarterly PM PRICE: \$69Stock Picker CROWN 30SP48TT - Quarterly PM PRICE: \$69Turret Truck CROWN 30TSPTN - Quarterly PM PRICE: \$99
<u>Equipment Depot Texas, Inc</u>	1	EA	<b>\$90.00</b>	YaleERC040VAN36TE084 \$90+PARTSTCMFCB20A4\$90+PARTSDJ Products - ShortySerial #313674\$90+PARTSDJ Products -Shorty Serial #311821\$90+PARTS MitsubishiFG-25N\$90+PARTSKalmarP50-BXPS\$90+PARTS ClarkEWP4\$90+PARTSDoosan2.50E-04\$90+PARTSRAYMOND8210\$90+PARTSRAYMOND102T\$90+PARTSCROWN40GPW\$90+PARTSCROWNWP3035-45\$90+PARTSCROWN55FCQUAD\$90+PARTSYALEERCO50\$90+PARTSDOOSAN25S-7\$90+PARTSCROWN4020-45\$90+PARTSCROWNSX3000-40\$90+PARTSDOOSANBC-255-7\$90+PARTSCROWN30SP48TT \$90+PARTSCROWN30TSPTN \$125+PARTS
<u>Crown Equipment Corporation</u>	1	EA	<b>\$115.00</b>	Any brand applicable, industry standard is quarterly maintenance for OSHA safety compliance. Maintenance rates vary based on equipment type starts at \$115. flat-rate per unit per quarter.

**Line 7 List any additional or miscellaneous charges not addressed above.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>	<u>SUPPLIER NOTES</u>
<u>Crown Equipment Corporation</u>	1	EA	<b>\$0.00</b>	Scheduled maintenance is flat-rate & varies by equipment type & includes travel, labor, & all necessary supplies for maintenance inspection.
<u>Miner Material Handling</u>	1	EA	<b>\$5.00</b>	Battery Watering Program not quoted on PM Pricing, only PM service on Forklift.5% Environmental Charge on all Invoices5% Fuel Surcharge on Preventative Maintenance Invoices\$20 Fuel Surcharge on Standard Road Service Invoices\$400 Round Trip Charge for Transportaiton to EMH Shop (CROWN 30TSPTN not included)
<u>Equipment Depot Texas, Inc</u>	1	EA	<b>\$15.00</b>	\$15 Environmental fee